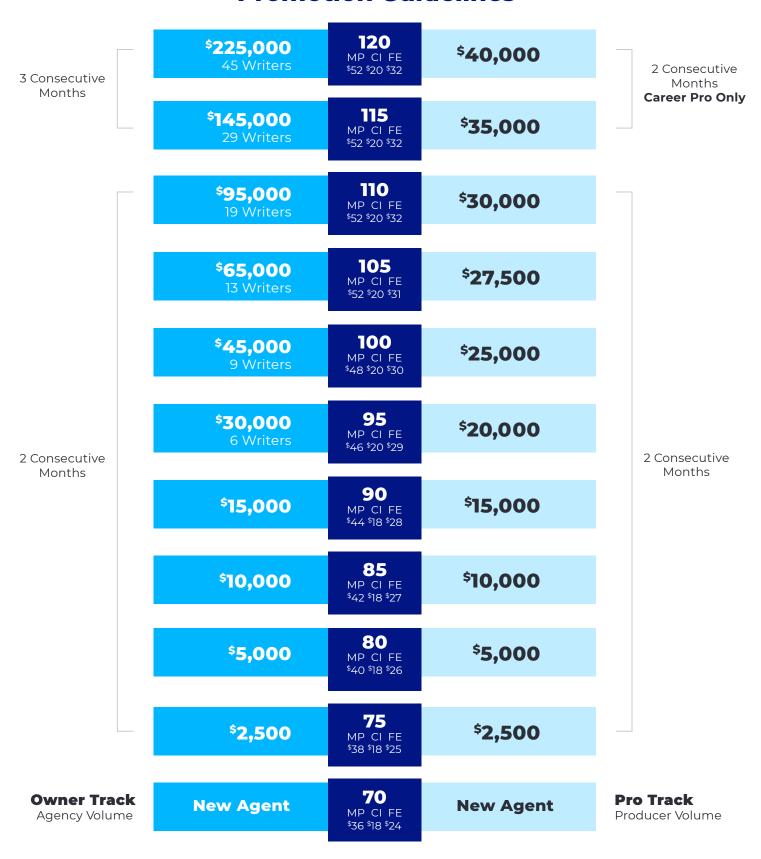
Promotion Guidelines

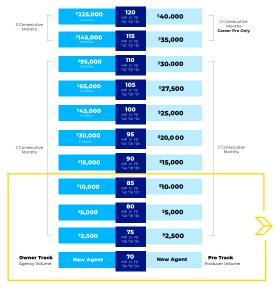


Production requirements are based on Net Placed Premium. For the Pro Track, Net Placed Premium is based on personal production only. For Owner track, both agency and personal production count towards a promotion. Symmetry agents can qualify for contract promotions based on the Owner or Producer qualifications. Net Placed Premium must be met each qualifying month. A \$150 or higher Paid Premium Per Lead is required for each qualifying month. No more than 50% of the required premium for a promotion can come from a single leg of downline business. The Unique Writer minimum is required for at least the final qualifying month. A 60%, 90-day, rolling net placed average is required for any promotions. Any debt to SFG or your direct upline must be cleared before a promotion will be applied. Commission raises can only be earned five percentage points at a time. Skipping levels is not permitted.

Symmetry contract levels represent core carriers and products. Some products will be less. Check Symmetry Comp Grid or Carrier for details.

Slingshot to Denver

SFG Promotion Guidelines





Slingshot Kickers

Carrier Kickers

\$15k in net placed premium in first 90 days with one of the following core carriers:

*90-day start date begins at time of contract date with each carrier. Carrier Kickers tracked and paid by Carriers.









Reward

\$1,000/carrier

*up to \$4.000 total

The Hat Trick

Get 3 out of 4 Carrier Kickers in 90 days



Additional \$3,000

The Destination Kicker

\$45k net placed with bonusable carriers in 120 days based on OPT creation date

Exclusive invitation for the qualifying agent and a guest on the next available Symmetry Destination Trip.

Valued at \$8,000

- Promotion runs September 1st, 2021 to February 4th, 2022.
- Slingshot Promotion and Bonuses based on Net Placed.
- Personal Production & Agency Volume count for Contract Bumps.
- Personal Production with bonusable carriers count for cash bonus.
- Must produce 3 out of 4 weeks in a month (or 4 out of 5). Can't skip levels.
- Can't qualify for both Slingshot and Producer Bonus.
- It is up to the Agent and Manager to track the carrier contract start date.
- Mutual of Omaha does not count ADD.

August 2021. Bonus programs are reevaluated annually. No credit will be given for applications agents write on themselves or family members, or application splits.